



STATE OF IOWA
MASTER AGREEMENT
 Contract Declaration and Execution

EFFECTIVE BEGIN DATE: 12-01-2008
 EXPIRATION DATE: 11-30-2009
 PAGE: 1 of 4

VENDOR:

Standard Textile Co Inc
 1 Knollcrest Dr
 PO Box 371805
 Cincinnati, OH 45263-0302
 USA

VENDOR CONTACT:

Kelley Williams
 PHONE: 800-999-0400 EXT: 354
 EMAIL: kwilliams@standardtextile.com

ISSUER:

JEANETTE CHUPP
 PHONE: 515-281-6288
 EMAIL: Jeanette.Chupp@iowa.gov

FOB FOB Dest, Freight Prepaid

Contract For: Mattresses: Dual-Option, Innerspring Healthcare

The parties agree to comply with the terms and conditions on the following attachments which are by this reference made a part of the Agreement.

Attachment 1: General Terms and Conditions for goods contracts posted at http://das.gse.iowa.gov/terms_goods.pdf

Attachment 2: Contractor's Response to Competitive Bid RFB0709671011, on file with the Dept. of Administrative Services.

Product: Ultimate, All-In-One, Dual Option Innerspring Healthcare Mattress

FOB Destination

Payment Terms: Net 30 days

Pricing Firm thru November 30, 2009

Manufacturer's Representative and PRIMARY Contact: Kelly Williams, Textile Consultant

Phone 800-888-4000 ext. 7249, or E-Mail: kwilliams@standardtextile.com

Alternate Contact: Anita Price

Phone 800-999-0400 ext. 225 or E-Mail: APrice@standardtextile.com

RENEWAL OPTIONS

FROM 12-01-2009 TO 11-30-2010

FROM 12-01-2010 TO 11-30-2011

FROM 12-01-2011 TO 11-30-2012

AUTHORIZED DEPARTMENT

ALL

IN WITNESS WHEREOF, this Agreement has been executed by the parties hereto.

CONTRACTOR		STATE OF IOWA	
CONTRACTOR'S NAME (If other than an individual, state whether a corp., partnership, etc.) <i>Standard Textile Inc.</i>		AGENCY NAME <i>Iowa Dept. of Administrative Services</i>	
BY (Authorized Signature) <i>Eric Kops</i>	Date Signed	BY (Authorized Signature) <i>Jeanette Chupp</i>	Date Signed <i>December 1, 2008</i>
Printed Name and Title of Person Signing <i>Eric Kops</i>		Printed Name and Title of Person Signing <i>Jeanette Chupp</i>	
Address <i>1 Knollcrest Dr. Cincinnati, OH</i>		Address <i>Hoover Bldg, Des Moines, Iowa</i>	



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MA# 005 2067-09

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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
1	0.00000		4100378	\$0.000000 \$0.000000
			MATTRESS, HOSPITAL, WATER REPELLENT, ANTIBACTERIAL, SMOOTH T Mattresses, Hospital Standard Textile Dual-Option, Innerspring Healthcare, "Ultimate" All-In-One Mattress Mfg. Warranty: Ten Years (Non Pro-Rated)	
2	0.00000	EA	4100378	\$319.690000 \$0.000000
			MATTRESS, HOSPITAL, WATER REPELLENT, ANTIBACTERIAL, SMOOTH T Mattress Size: 35 Wide X 75 Long X 6 High Standard Textile No. 58162100 "Ultimate" All-In-One Mattress Size: 35 W X 75 L X 6 H Minimum Order: None Packaging: Individual plastic bag and cardboard box container.	
3	0.00000	EA	4100378	\$305.100000 \$0.000000
			MATTRESS, HOSPITAL, WATER REPELLENT, ANTIBACTERIAL, SMOOTH T Mattress Size: 35 Wide X 75 Long X 6 High, Minimum Order: 20 Standard Textile No. 58162100 "Ultimate" All-In-One Mattress Size: 35 W X 75 L X 6 H Packaging: Individual plastic bag and cardboard box container.	
4	0.00000	EA	4100378	\$322.260000 \$0.000000
			MATTRESS, HOSPITAL, WATER REPELLENT, ANTIBACTERIAL, SMOOTH T Mattress Size: 35 Wide X 77 Long X 6 High Standard Textile No. 58163100 "Ultimate" All-In-One Mattress Size: 35 W X 77 L X 6 H Minimum Order: None Packaging: Individual plastic bag and cardboard box container.	
5	0.00000	EA	4100378	\$305.660000 \$0.000000
			MATTRESS, HOSPITAL, WATER REPELLENT, ANTIBACTERIAL, SMOOTH T Mattress Size: 35 Wide X 77 Long X 6 High, Minimum Order: 20 Standard Textile No. 58163100 "Ultimate" All-In-One Mattress Size: 35 W X 77 L X 6 H Packaging: Individual plastic bag and cardboard box container.	
6	0.00000	EA	4100378	\$330.850000 \$0.000000
			MATTRESS, HOSPITAL, WATER REPELLENT, ANTIBACTERIAL, SMOOTH T Mattress Size: 35 Wide X 80 Long X 6 High Standard Textile No. 58160100 "Ultimate" All-In-One Mattress Size: 35 W X 80 L X 6 H Minimum Order: None Packaging: Individual plastic bag and cardboard box container.	
7	0.00000	EA	4100378	\$306.260000 \$0.000000
			MATTRESS, HOSPITAL, WATER REPELLENT, ANTIBACTERIAL, SMOOTH T Mattress Size: 35 Wide X 80 Long X 6 High, Minimum Order: 20 Standard Textile No. 58160100	



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
			"Ultimate" All-In-One Mattress Size: 35 W X 80 L X 6 H Packaging: Individual plastic bag and cardboard box container.	
8	0.00000	EA	4100378	\$339.930000 \$0.000000
			MATTRESS, HOSPITAL, WATER REPELLENT, ANTIBACTERIAL, SMOOTH T Mattress Size: 35 Wide X 84 Long X 6 High Standard Textile No. 58161100 "Ultimate" All-In-One Mattress Size: 35 W X 84 L X 6 H Minimum Order: None Packaging: Individual plastic bag and cardboard box container.	
9	0.00000	EA	4100378	\$314.520000 \$0.000000
			MATTRESS, HOSPITAL, WATER REPELLENT, ANTIBACTERIAL, SMOOTH T Mattress Size: 35 Wide X 84 Long X 6 High, Minimum Order: 20 Standard Textile No. 58161100 "Ultimate" All-In-One Mattress Size: 35 W X 84 L X 6 H Packaging: Individual plastic bag and cardboard box container.	



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TERMS AND CONDITIONS

Terms & Conditions Goods

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement.

General Terms and Conditions for goods contracts are posted at: http://das.gse.iowa.gov/terms_goods.pdf

REQUEST FOR BIDS RFB COVER SHEET

Administrative Information:

TITLE OF RFB:	Convolutd Foam, Dual-Option Innerspring Healthcare Mattresses		RFB #:	0709671011
Lead Agency:	Iowa Department of Administrative Services			
Participating Agencies:	Iowa Veterans Home, and other State Facilities	Available to Political Subdivisions?	YES	
State seeks to purchase:	"All-In-One", Convolutd Foam, Dual-Option, Innerspring Healthcare Mattresses			
Initial term of contract:	1 Year	Possible extensions:	3 annual extensions	
Contract term begins:	December 1, 2008	Ends:	November 30, 2009	
State Issuing Officer:	Jeanette Chupp, CPPO, CPPB, C.P.M.			
Mailing Address: State of Iowa, Dept. of Administrative Services, General Services Enterprise Attn: Jeanette Chupp, Purchasing Agent – Procurement Section 1305 East Walnut Street, Hoover Building – Level A Des Moines, Iowa, 50319				
Phone: 515-281-6288				
E-mail: Jeanette.Chupp@iowa.gov				
FAX: 515-242-5974				

PROCUREMENT TIMETABLE—Event or Action:	Date/Time (Central Time):
State Posts Notice of RFB on TSB website	October 14, 2008
State Issues RFB	October 16, 2008
Written questions, requests for clarification, and suggested changes are due from Contractors on or before this date:	October 29, 2008
Lead Agency's written response to questions, requests for clarifications, and suggested changes	October 31, 2008
Bid Due Date and Time: On or before	3:00 P.M., on Nov. 13, 2008
Anticipated Date to issue Notice of Intent to Award	Nov. 17, 2008
Anticipated Date to execute contract	Nov. 25, 2008

Relevant Websites:	Web-address:
Internet website where this RFB and all Addenda to this RFB will be posted:	http://bidopportunities.iowa.gov/ Directions to download: "Click" on <u>View Hosted Bids</u> , then "Click" on RFB0709671011
Internet website where contract terms and conditions are posted:	http://das.gse.iowa.gov/terms_goods.pdf

Number of Copies of the Bid Package Required to be Submitted:	1 original and 1 copy
Firm Bid Terms Minimum Number of Days following the deadline for submitting Bids that the Contractor guarantees all Bid terms, including price, will remain firm:	minimum # of days: 120 days

SECTION 4 SPECIFICATIONS AND TECHNICAL REQUIREMENTS

4.1 Overview

The successful Contractor shall provide the goods and services to the Lead Agency and participating agencies in accordance with the technical specifications defined in this Section. The Contractor shall address each requirement and explain how it will comply with the requirement. Bids must be fully responsive to each requirement. Merely repeating the requirements may be considered non-responsive and disqualify the Contractor. Bids must identify any deviations from the requirements of this RFB. Deviations from these requirements or any requirement the Contractor cannot satisfy may disqualify the Contractor.

4.2 Mandatory Requirements

All items listed in Section 4.2 are Mandatory Requirements. The Contractor must be able to satisfy all these requirements to be deemed a Responsible Contractor.

Contractors must mark either "yes" or "no" to each requirement in their Bids. By indicating "yes", a Contractor agrees it shall comply with the requirement throughout the full term of the Resulting Contract, if the Contractor is successful. In addition, the Contractor shall provide supportive materials to verify the Contractor's compliance with the requirement. Failure to provide this information may cause the Bid to be deemed non-responsive and rejected. A pass/fail evaluation will be utilized for all Mandatory Requirements. The Lead Agency reserves the right to determine whether the supportive materials submitted by the Contractor demonstrate the Contractor will be able to comply with the Mandatory Requirements. If the Agency determines the supportive materials do not demonstrate the Supplier will be able to comply with the Mandatory Requirements, the Lead Agency may disqualify the Bid.

4.2.1 Mattress Specifications

The Mattresses shall meet the following specifications or be an acceptable alternate product which meets existing protocols and whose actual sample has been submitted and approved.

Manufacturer Name: Standard Textile Co., Inc.

Model Name/Number: "Ultimate" All-In-One, Dual Option, Convolved Foam,
Innerspring Healthcare Mattress

Overall Mattress Manufacture's Warranty: Ten (10) years total to include:
5 years unconditional and additional 5-years pro-rated

4.2.3 Sizes at a minimum shall include:

- 35" Wide X 75" Long X 6" High ... Mfg. Number 58162100
- 35" Wide X 77" Long X 6" High ... Mfg. Number 58163100
- 35" Wide X 80" Long X 6" High ... Mfg. Number 58160100
- 35" Wide X 84" Long X 6" High ... Mfg. Number 58161100

4.2.4 Optional .. Bariatric Size: 42" Wide X 80" Long X 6" High

4.2.5 Options: All-In-One, HR Foam Both Sides, Convoluted Foam Both Sides

4.2.6 Ticking: Ster-iLon Rip Stop Nylon Ticking

4.2.7 Foams:	<u>High Resiliency Foam</u>	<u>Convoluted Foam</u>
	ILD 20 – 25	ILD 30
	2.5 lb. Density	1.8 lb. Density
	Bacterial Resistant	Bacterial Resistant
	Flame Retardant	Flame Retardant

4.2.8 Innerspring Construction:	Tensile Strength 275,000 psi
Bonnell Innerspring	480 Continuous Coils
Gatches every three (3) inches	16 Gauge Wire Springs

4.2.9 Other Technical Specificaitons: - Inverted, Tapeless Design

- Fully Encased Springs with 1.8 lb Density Foam
- Ticking: Steri-Lon Materials – Super soft, woven/rip-stop construction which is resistant to heat build-up, antimicrobial, flame-resistant, anti-static, waterproof
- Convoluted Foam (on one side): 2-pound density, antimicrobial, flame resistant
- Spring Coil Unit: 420 minimum interlocking coils, flex points every 3-inches, 17-Gauge Spring Unit Wire, and 8-Gauge Border Wire, 1,200 lb. mfg. capacity
- Range of Spring Unit Tensile Strength: 265,000 to 285,000
- Height of Coil Unit: 2-3/4 inches
- Foam Wall around mattress: 1-1/2 inches thick
- Tapeless Edge Construction on mattress cover to eliminate fluid leakage
- 4 or more Ventilators
- List of Materials from mattress top to mattress bottom:
 - Steri-lon Ticking
 - Medical-Grade Convoluted Foam
 - Innerspring Unit
 - High Resiliency Foam
 - Steri-Lon Ticking
- Mattress Features:
 - a.) Soft, durable Steri-Lon Brand Cover
 - b.) Dual-Option Sides: Convoluted Foam and High Resiliency Foam
 - c.) Anti-Microbial Mattress Cover and Mattress Core: all ticking and foam insulation systems have permanent anti-microbial protection to inhibit growth of bacteria and fungi.
 - d.) Tapeless Design
 - e.) Stain Resistant
 - f.) Fluid-Proof
 - g.) Flame Resistant
 - h.) Anti-Static Cover
 - i.) Flexes every 3 inches

j.) Self-Deodorizing

4.2.10 Pressure Reading:	<u>Scapula</u>	<u>Trochanter</u>	<u>Sacrum</u>	<u>Heal</u>
HR Foam	21	38	24	19
Convolutd	20	42	25	19

4.2.11 Manufactures Warranty:

- Workmanship, Ticking and Anti-Microbial insulation: 5 year unconditionally warranted under normal hospital usage
- Coil Innerspring Unit – unconditionally warranted against structural defects and workmanship for the life of the mattress under normal hospital usage.

4.2.12 Flame Resistant Standard: 16CFR 1633 Flame Resistant Standard

4.2.13 Shipping and Packaging Requirement:

Each mattress shall be packaged in an individual plastic bag and shipped in an individual flat cardboard box container. Quantity orders shall be shipped with the cardboard box containers secured to pallets

4.2.14 Customer Service and Delivery Requirements

Customer Service requests shall be responded to within 4-hours or less.
Delivery of purchase orders submitted in writing via e-mail or fax, shall be provided within 30 calendar days or less after receipt of order.

4.2.15 Contractor Requirements.

The Contractor shall be a manufacturer or a manufacture's authorized stocking distributor. The Contractor shall have the ability to honor manufacture's warranties and other mattress issues within 15-days or less. This shall include replacement of any mattresses found to be unsatisfactory at the time of delivery or upon extended use and exchange of mattresses found to be shipped in error.

Attachment # 1 (4-pages)
Cost Proposal and Bid Certification Letter

Specify Products Offered:

Mattress Manufacturer Name: STANDARD TEXTILE INC.
Mattress Model Name/Number: "ULTIMATE" ALL-IN-ONE MATTRESS
Mattress Manufacture's Warranty: 10 (Non-Pro-Rated) YEARS
Ticking: _____ years unconditional, _____ years pro-rated
Foam Core: _____ years unconditional, _____ years pro-rated
Innerspring: _____ years unconditional, _____ years pro-rated

Mattress Sizes, Mfg. Product Numbers and Unit Pricing for quantity orders:

Sizes	Quantities per order	
35" Wide X 75" Long X 6" High	1 to 19	20 or more
Mfg. Number <u>58162100</u>	\$ <u>319.69</u> /mattress	\$ <u>305.10</u> /mattress
35" Wide X 77" Long X 6" High		
Mfg. Number <u>58163100</u>	\$ <u>322.26</u> /mattress	\$ <u>305.66</u> /mattress
35" Wide X 80" Long X 6" High		
Mfg. Number <u>58160100</u>	\$ <u>330.85</u> /mattress	\$ <u>306.26</u> /mattress
35" Wide X 84" Long X 6" High		
Mfg. Number <u>58161100</u>	\$ <u>339.93</u> /mattress	\$ <u>314.52</u> /mattress

Optional ..

Bariatric Size: 42" Wide X 80" Long X 6" High
Mfg. Number: _____ \$ _____ /mattress \$ _____ /mattress

Mandatory ...Delivery Cost Per Mattress. If your bid is not FOB Destination (no freight charges billed), specify any freight/handling/delivery charge which shall be invoiced in addition to the pricing offered above: INCLUDED IN PRODUCT COST

	Quantities per order	
Order Quantity from	to 19	20 or more
Freight/Handling/Delivery Charge.....	\$ _____ /mattress	\$ _____ /mattress

Make any changes applicable to the products offered below:

All-In-One, HR Foam Both Sides, Convolved Foam Both Sides

Ticking: Ster-iLon Rip Stop Nylon Ticking

Foams: <u>High Resiliency Foam</u>	<u>Convolved Foam</u>
ILD 20 - 25	ILD 30
2.5 lb. Density	1.8 lb. Density
Bacterial Resistant	Bacterial Resistant
Flame Retardant	Flame Retardant

Innerspring Construction:

Bonnell Innerspring,	480 Continuous Coils
16 Gauge Wire Springs	Gatches every three (3) inches
Tensile Strength 275,000 psi	

Other Features:

Department of Administrative Services, or its representative, filing for damages for breach of contract.

Specify the customer service contact information for service throughout the resulting contract or warranty issues:

Name: ANITA PRICE, Phone: (800) 999-0400 Ext. 225
FAX: (800) 436-7821, E-Mail: APRICE@STANDARDTEXTILE.COM

Complete Contractor Information below:

Signature: , Typed Name: ERIC KOPS

Company Name: STANDARD TEXTILE INC.

Ordering and Billing Address: 1 KNOLLCREST DR.

Phone: (800) 999-0400 Ext. 292, FAX: (513) 679-8505, E-Mail: EKOPS@STANDARDTEXTILE.COM

Federal Employment Identification Number: _____

Payment Terms: Net 30 days. Delivery will be provided within 30 days ARO.

Pricing accepted shall be held firm through Nov. 30, 2009: X yes, or ___ no